



PRIVATE
BROKERAGE

ROBERT PAUL PROPERTIES

THE CAMBRIDGE MARKET
2016 YEAR END SALES REPORT



Cambridge Single Family Residences

PRICE BANDS	HOMES SOLD						HOMES UNDER AGREEMENT	HOMES LISTED
	2011 YTD	2012 YTD	2013 YTD	2014 YTD	2015 YTD	2016 YTD	AS OF 01/03/2017	CURRENT INVENTORY AS OF 01/03/2017
\$50K - \$499K	17	16	10	2	6	1	1	0
\$500K - \$749K	38	33	39	22	18	8	2	0
\$750K - \$999K	19	24	31	22	14	18	2	1
\$1M - \$1.9M	26	37	42	48	50	37	4	2
\$2M - \$2.9M	8	17	14	20	17	18	0	3
\$3M - \$3.9M	6	6	7	3	6	10	0	1
\$4M - \$4.9M	0	0	0	1	0	4	1	0
\$5M+	0	0	2	1	1	0	0	1
GRAND TOTALS	114	133	145	119	112	96	10	8
MEDIAN PRICE	\$782,000	\$885,000	\$903,000	\$1.25M	\$1.35M	\$1.45M		
HIGHEST SALE YTD	\$3.87M	\$3.74M	\$5.58M	\$6.50M	\$7.50M	\$4.85M		

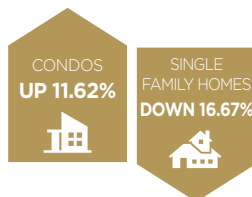


Cambridge Multi Family Units

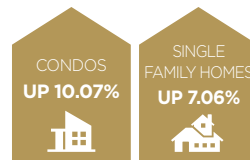
PRICE BANDS	HOMES SOLD						HOMES UNDER AGREEMENT	HOMES LISTED
	2011 YTD	2012 YTD	2013 YTD	2014 YTD	2015 YTD	2016 YTD	AS OF 01/03/2017	CURRENT INVENTORY AS OF 01/03/2017
\$50K - \$499K	7	5	1	0	0	0	0	0
\$500K - \$999K	34	58	36	26	25	22	3	1
\$1M - \$1.9M	17	29	32	43	47	56	7	2
\$2M+	2	4	4	7	7	13	10	1
GRAND TOTALS	60	96	73	76	79	91	20	4
MEDIAN PRICE	\$775,000	\$900,000	\$995,000	\$1.22	\$1.15M	\$1.27M		
HIGHEST SALE YTD	\$2.33M	\$3.00M	\$3.13M	\$3.66M	\$3.40M	\$5.1M		

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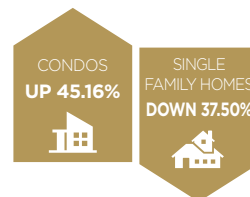
CLOSED SALES
YEAR OVER YEAR



MEDIAN PRICE
YEAR OVER YEAR



HOMES LISTED EOY
YEAR OVER YEAR



Cambridge Condominiums

PRICE BANDS	HOMES SOLD						HOMES UNDER AGREEMENT	HOMES LISTED
	2011 YTD	2012 YTD	2013 YTD	2014 YTD	2015 YTD	2016 YTD	AS OF 01/03/2017	CURRENT INVENTORY AS OF 01/03/2017
\$50K - \$249K	38	38	15	0	0	0	0	0
\$250K - \$499K	447	500	356	210	151	82	5	1
\$500K - \$749K	154	210	310	293	257	316	28	13
\$750K - \$999K	49	61	96	97	107	139	20	6
\$1M - \$1.9M	23	26	40	55	68	115	8	6
\$2M - \$2.9M	1	4	6	6	10	17	1	3
\$3M+	3	2	3	0	0	2	0	2
GRAND TOTALS	715	841	826	661	593	671	62	31
MEDIAN PRICE	\$422,500	\$446,250	\$514,750	\$580,000	\$625,000	\$695,000		
HIGHEST SALE YTD	\$3.45M	\$3.35M	\$3.97M	\$3.00M	\$2.55M	\$7.1M		

ARLINGTON



2015 Median Price: \$585,000
2016 Median Price: \$637,500
2015 Homes Sold: 605
2016 Homes Sold: 600
2016 Highest Sale Price: \$1,635,500

SOMERVILLE



2015 Median Price: \$628,000
2016 Median Price: \$660,500
2015 Homes Sold: 641
2016 Homes Sold: 733
2016 Highest Sale Price: \$2,460,000

BELMONT



2015 Median Price: \$815,000
2016 Median Price: \$835,000
2015 Homes Sold: 273
2016 Homes Sold: 241
2016 Highest Sale Price: \$3,250,000

MEDFORD



2015 Median Price: \$450,000
2016 Median Price: \$510,000
2015 Homes Sold: 587
2016 Homes Sold: 614
2016 Highest Sale Price: \$1,300,000

CAMBRIDGE



2015 Median Price: \$695,000
2016 Median Price: \$756,844
2015 Homes Sold: 783
2016 Homes Sold: 858
2016 Highest Sale Price: \$7,100,000

WATERTOWN



2015 Median Price: \$475,000
2016 Median Price: \$545,000
2015 Homes Sold: 360
2016 Homes Sold: 400
2016 Highest Sale Price: \$1,615,000